

## EGM PRESENTATION

14 September 2015



Cordlife - A Consumer Healthcare Company, listed on the Mainboard of SGX-ST.

















## **Background to Investment in CCBC**



Acquired
10% Equity
Interest in
CSC South¹
which holds
100% of the
Equity
Interest of
GZ²

30 October 2009

10% Equity
Interest in
CSC South
transferred
to Cordlife
(Hong Kong)
Limited

23 September 2010

Acquired
10% Equity
Interest in
CCBC and
Disposed
10% Equity
Interest in
CSC South

12 November 2012

Acquired 7%
Senior
Unsecured
Convertible
Note Due
2017 issued
by CCBC

10 November 2014

<sup>1</sup>China Stem Cell (South) Company Limited ("CSC South"), held the entire equity interest in Guangzhou Tianhe Nuoya Biology Engineering Co., Ltd.("GZ").

<sup>2</sup>GZ is the operator of the sole cord blood banking licensee in the Guangdong province in the People's Republic of China.



## **Background to Proposed Disposal**



#### **Proposed Disposal**

CCBC
announces
receipt of nonbinding "Going
Private"
Proposal from
GM

27 April 2015

KKR Enters into Conditional Agreement with GM

> 4 May 2015

Cordlife Enters
into
Conditional
Agreement
with GM

8 May 2015 Cordlife announces Rejection of Unsolicited Offer from Robust Plan

7 July 2015

Cordlife announces Receipt of Unsolicited Revised Offer from Robust Plan

3 August 2015

CCBC
announces
receipt of nonbinding offer to
acquire its
assets from
Nanjing

6 August 2015

Cordlife
Despatches
Circular to
Convene
EGM

26 August 2015

Magnum 2
Acquires KKR
Notes.
Undertakes to
Grant Call
Option to GM

26 August 2015

Cordlife announces Withdrawal of Unsolicited Revised Offer from Robust Plan

8 September 2015

## Proposed Disposal Of CCBC Shares cordlife **And Convertible Note** (Cash Flow Perspective)



#### **CCBC Shares**

**Proceeds From Disposal** of CCBC Shares<sup>3</sup>: S\$65.5 million

Cash Invested: S\$18.8 million

**Potential Cash Profit** (Total Proceeds From **Disposal – Total Cash** Invested):

(S\$65.5 – S\$18.8) million

S\$46.7 million

#### **Convertible Note**

**Proceeds From Disposal** of Convertible Note 4: S\$86.1 million

Cash Invested: S\$57.2 million

**Potential Cash Profit** (Total Potential Proceeds - Total Cash Invested): (S\$86.1 – S\$57.2) million

S\$28.9 million

#### Interest Income

Interest Income from Convertible Note and Loan to Magnum <sup>5</sup>: S\$7.1 million

**Interest Expense from** Medium Term Notes 6: S\$6.0 million

**Net Interest Income** 

S\$1.1 million

<sup>&</sup>lt;sup>3</sup>The product of 7,314,015 shares and US\$6.40 per share, assuming an exchange rate of US\$1.00:S\$1.40

<sup>&</sup>lt;sup>4</sup>The aggregate of US\$5.1 million and the product of 8,809,020 Conversion Shares and US\$6.40 per Conversion Share, assuming an exchange rate of US\$1.00:S\$1.40

<sup>&</sup>lt;sup>5</sup>For the period from 11 November 2014 to assumed completion date of 16 November 2015

<sup>&</sup>lt;sup>6</sup>For the period from 11 November 2014 to assumed completion date of 16 November 2015



## Proceeds from Proposed Disposal Of CCBC Shares And Convertible Note



Proceeds From Disposal Of CCBC Shares and Convertible Note: S\$151.6 million

Loan Repayment from Magnum S\$64.2 million

Redemption of S\$120 million Medium Term Notes: S\$120.0 million

**Net Cash Inflow:** 

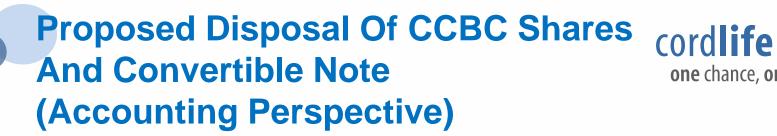
S\$151.6 million + S\$64.2 million - S\$120.0 million

**= S\$95.8 million** 

# Proposed Disposal Of CCBC Shares And Convertible Note (Accounting Perspective)



| INVESTMENT IN CCBC'S SHARES                 |         |   | PL / Retained | BS      | Total<br>movement |
|---|---------|---|---------------|---------|-------------------|
|   |         |   | Earnings      |         |                   |
|   | S\$'000 | Share of results of associate             | S\$'000       | S\$'000 | S\$'000           |
| Acquisition of 10% Indirect Interest in GZ  | 13,885  | FY2010                                    | 577           |         |                   |
| Proceeds from disposal of Indirect Interest |         |   |               |         |                   |
| in GZ                                       | 20,614  | FY2011                                    | 1,675         |         |                   |
| Total movement                              | 6,729   | FY2012                                    | 2,091         |         |                   |
|   |         | 1QFY2013                                  | 854           |         |                   |
|   |         | Gain on disposal of associate             | 2,729         |         |                   |
|   |         | Foreign currency translation              |               | (1,197) |                   |
|   |         |   | 7,926         | (1,197) | 6,729             |
|   | S\$'000 | Share of results of associate             |               |         |                   |
| Acquisition of 7.3 mil CCBC shares at       |         |   |               |         |                   |
| US\$2.85/share                              | 25,701  | FY2013                                    | 1,899         |         |                   |
| Balance as at 30 June 2015 (at fair value)  | 60,858  | 1QFY2014                                  | (2,139)       |         |                   |
| Total movement                              | 35,157  |   |               |         |                   |
|   |         | Fair value gain                           |               |         |                   |
|   |         | Gain on transfer from assoc to financial  |               |         |                   |
|   |         | asset designated at fair value through PL | 6,298         |         |                   |
|   |         | 2Q to 4Q FY2014                           | 18,716        |         |                   |
|   |         | FY2015                                    | 10,364        |         |                   |
|   |         | Foreign currency translation              | -             | 19      |                   |
|   |         |   | 35,138        | 19      | 35,157            |
|   |         | Total impact to PL/Retained Earnings      | 43,064        |         |                   |





|  |         |                 | PL /<br>Retained<br>Earnings | BS      | Total<br>movement |
|--|---------|-----------------|------------------------------|---------|-------------------|
|  | S\$'000 |                 | S\$'000                      | S\$'000 | S\$'000           |
| Acquistion of Convertible Note @US\$5.0/share for 8,809,020 shares | 57,197  | Fair value gain |                              |         |                   |
| Balance as at 30 June 2015 (at fair value)                         | 76,184  | FY2015          | 12,922                       |         |                   |
| Total movement   | 18,987  |                 |                              |         |                   |
|  |         | Exchange gain   | 3,662                        |         |                   |
|  |         | Interest income | 2,403                        |         |                   |
|  |         |                 | 18,987                       | -       | 18,987            |
|  |         |                 |                              |         |                   |





- The Proposed Disposal represents an opportunity for the Group to realise its investment in CCBC at a time when the continued listing status and future business direction of CCBC is uncertain
- Proceeds from the Proposed Disposal may be used for the Group's future business expansion, including expanding operations in the Group's existing geographical footprint, which includes the PRC
- Proceeds from the Proposed Disposal may also be used to deleverage the financial position of the Company and/or for distribution to Shareholders

### **QUESTIONS**





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